

JULIA SCHWARZ

+49 431 8806484 · j.schwarz@economics.uni-kiel.de · ORCID 0009-0001-0160-7862

EDUCATION

- Humboldt University Berlin** 10/2020 – 08/2023
M.Sc. Economics
Master's Thesis: "Unraveling Uncertainty Aversion in Bargaining Games: An Explanation of Experimental Results from Greiner (2023)"
- Justus Liebig University Gießen** 10/2016 – 09/2020
B.Sc. Economics and Business Administration
Bachelor's Thesis: "An economic analysis of the agency model in the book market"
- Training as a Bank Clerk** 08/2013 – 01/2016
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EMPLOYMENT

- Doctoral Researcher, Christian-Albrechts-Universität zu Kiel** 09/2023 – present
Chair for Economics and Ethics · Supervisor: Prof. Dr. Jana Friedrichsen
- Teaching Assistant, Humboldt University Berlin** 03/2022 – 08/2023
Chair for Microeconomic Theory and Applications, Chair for Econometrics
- Student Assistant, Charité** 06/2020 – 02/2022
Central Biobank Charité/BIH
- Student Assistant, Justus Liebig University Gießen** 10/2018 – 04/2020
Chair for Technology, Innovation and Start-up Management
- Student Assistant, Justus Liebig University Gießen** 10/2018 – 03/2020
Research Networks Behavioral and Social Finance & Accounting
- Student Assistant, Justus Liebig University Gießen** 10/2017 – 03/2020
Chair for Industrial Organization, Regulation and Antitrust
- Bank Clerk, Sparkasse Bad Hersfeld-Rotenburg** 02/2016 – 09/2016
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WORKING PAPERS

- When Music is Made by AI: Effects on Preferences and Willingness to Pay**
with Jana Friedrichsen and Michel Clement · R&R, Journal of Economic Behavior & Organization · SSRN
- Liar, Liar, LLM on Fire? Do large language models lie for their own gain?**
with Florian Gärtner · Working paper, 2026 · SSRN

WORK IN PROGRESS

The Machine in the Storefront: Detected AI Use in the Selling Surface as a Signal that Discounts Consumers' Willingness to Pay

single-authored · experimental design in development

PRESENTATIONS AT CONFERENCES, WORKSHOPS, AND RESEARCH SEMINARS

- 2026** European Economic Review Summer School; Machine + Behavior; European Meeting of the Economic Science Association (Barcelona); Jahrestagung Verein für Socialpolitik (Innsbruck); Jahrestagung der GfW (Frankfurt); Aarhus, Kiel and Friends Workshop
- 2025** Aarhus, Kiel and Friends Workshop
- 2024** European Meeting of the Economic Science Association; PhD Workshop on the Economics of Criminal Behavior
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TEACHING EXPERIENCE

- Winter 2026** Tutorial in Advanced Microeconomics (Master), Tutorial in Behavioral Economics and Ethics (Master), Seminar zu Wirtschaftsethik
- Summer 2026** Tutorial in Game Theory (Master)
- Winter 2025** Tutorial in Advanced Microeconomics (Master), Tutorial in Behavioral Economics and Ethics (Master)
- Summer 2025** Tutorial in Game Theory (Master)
- Winter 2024** Tutorial in Advanced Microeconomics (Master), Tutorial in Introduction to Economics (Bachelor)
- Summer 2024** Tutorial in Game Theory (Master)
- Winter 2023** Tutorial in Advanced Microeconomics (Master), Tutorial in Introduction to Economics (Bachelor)
- Summer 2023** Tutorial in Econometrics (Bachelor)
- Summer 2022** Tutorial in Econometrics (Bachelor)
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FURTHER SKILLS

- Languages** German (native), English (fluent)
- Programming** R, Python, LaTeX